

Team Members

Portfolio Manager Brent Woyat CIM, CMT
 Contact Phone # (604)699-0846
 Location Vancouver
 Years of Industry experience 27 Years

Mandate Overview

Start Date Jan 01, 2015
 Asset Category U.S. Equity
 Objective Moderate Growth
 Risk Profile Medium
 Minimum Account size \$100,000 CDN

Investment Objective

The primary objective is to deliver long-term capital appreciation and income by investing in a concentrated portfolio of large, high quality U.S. companies that are leaders in their respective industries.

Investment Strategy

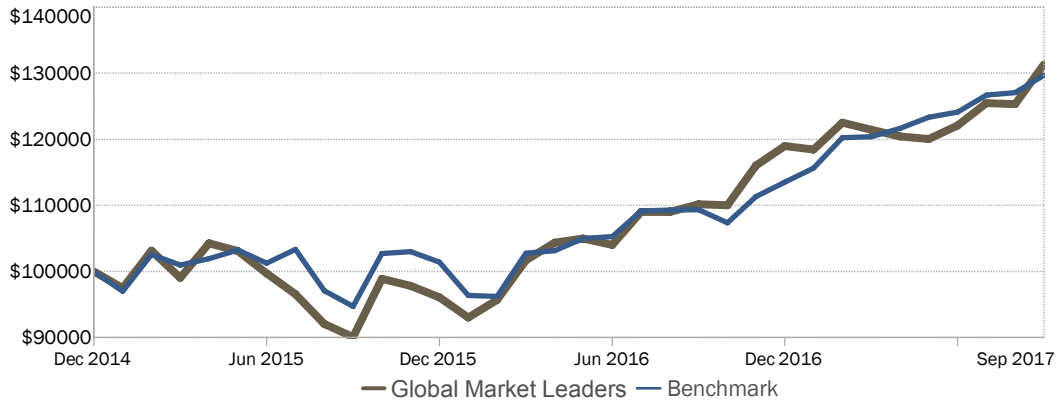
We have developed an active large cap value strategy that attempts to outperform a benchmark portfolio on a risk-adjusted basis. Our bottom up approach focuses on individual companies that meet specific risk/return characteristics. The portfolio is managed using a quantitative screening process that factors in valuation, profitability and dividend yield. Our disciplined rules-based selection process identifies companies that we feel are undervalued relative to the market.

Investment Philosophy

We believe that dividends are important in an investment portfolio, not the least of which is that there is an abundance of empirical evidence which suggests that portfolios consisting of securities with high dividend yields may produce attractive total returns over long measurement periods.

Historical Performance (Gross of Fees and in U.S. Dollars)

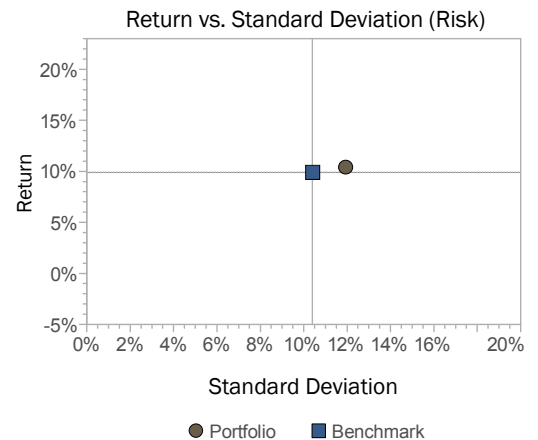
Growth of \$100,000



Returns	1 month	3 months	6 months	YTD	1 year	Since Inception
Portfolio	4.77%	7.57%	8.14%	10.34%	19.21%	10.41%
Benchmark	2.06%	4.48%	7.71%	14.24%	18.61%	9.91%

	Portfolio	Benchmark
YTD	10.34%	14.24%
2016	23.88%	11.96%
2015	-3.94%	1.38%
	N/A	N/A
Since Inception	10.41%	9.91%
Standard Deviation	11.93%	10.40%
Sharpe Ratio	1.06	1.17
Sortino Ratio	1.84	1.75
Alpha	1.06%	-
Beta	0.96	-
Maximum Drawdown	-13.63%	-
Upside Capture	92.27%	-
Downside Capture	82.25%	-

*since inception annualized returns and analytics



Top Holdings and Asset Class Breakdown

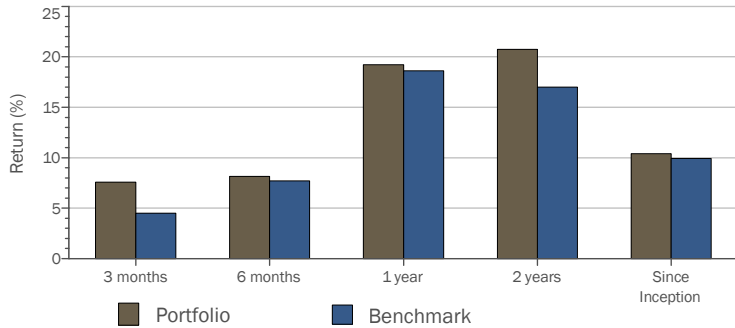
Top 10 Holdings	% Weight	Asset Class Breakdown	% Weight
BOEING CO	6.98	U.S Equities	97.90
ABBVIE INC	6.57	Cash and Equivalents	2.10
PHILIP MORRIS INTL INC	5.55		
DOWDUPONT INC	5.48		
AMGEN INC	5.45		
WAL-MART STORES INC	5.20		
CISCO SYS INC	5.06		
GILEAD SCIENCES INC	5.03		
DUKE ENERGY CORP COM NEW	4.98		
INTEL CORP	4.68		
Combined Top 10 Holdings	54.99		

Blended Benchmark: 100% SP500

Return Data Source: Inception to October 2014 are representative net, model account returns in US\$ provided by the manager. October 2014 to present are gross, composite returns provided by Canaccord. The information herein has been obtained from sources that Canaccord Genuity Wealth Management believe to be reliable. However, Canaccord Genuity Wealth Management does not guarantee its accuracy or completeness and is not responsible for any errors or omissions. Reported returns and analytics are calculated on a time-weighted basis, are net of fees and transactions costs, and are annualized for periods of longer than 12 months, unless otherwise stated. Past performance is not necessarily indicative of future results. Canaccord Genuity Wealth Management is a division of Canaccord Genuity Corp., Member of the Canadian Investor Protection Fund.

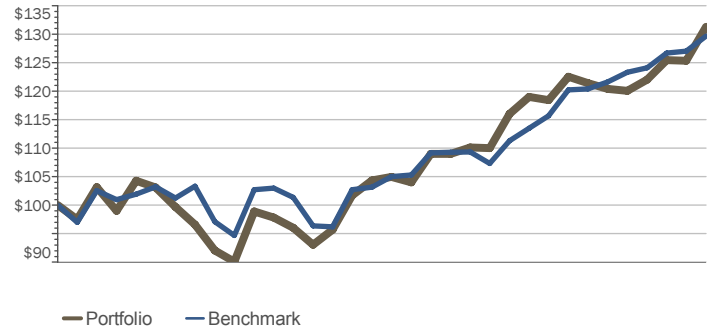
Performance

Manager vs Benchmark: Return

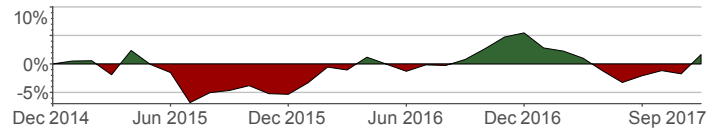


	3 months	6 months	1 year	2 years	Since Inception
Portfolio	7.57%	8.14%	19.21%	20.74%	10.41%
Benchmark	4.48%	7.71%	18.61%	17.01%	9.91%

Manager Performance



Cumulative Excess Return vs. Benchmark



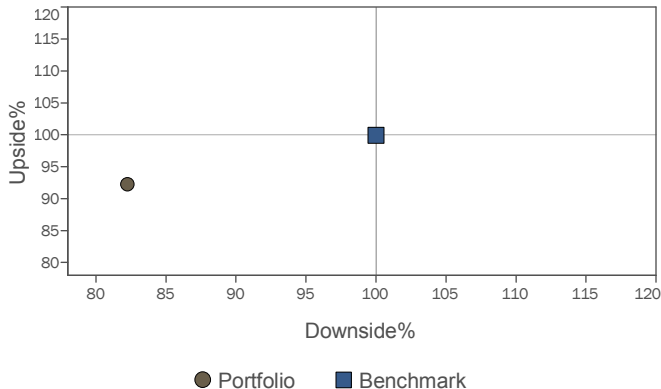
Periodic Returns

January, 2015 - September, 2017

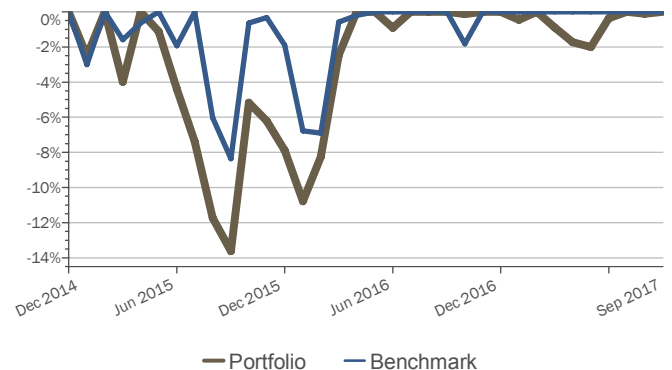
		Jan	Feb	Mar	Q1	Apr	May	Jun	Q2	Jul	Aug	Sep	Q3	Oct	Nov	Dec	Q4	Year
Portfolio	2017	-0.45	3.42	-0.89	2.04	-0.84	-0.28	1.66	0.52	2.79	-0.11	4.77	7.57	-	-	-	-	10.34
	2016	-3.14	2.83	6.31	5.89	2.60	0.58	-0.92	2.25	4.80	0.02	1.04	5.91	-0.13	5.48	2.56	8.04	23.88
	2015	-2.51	5.81	-3.99	-0.96	5.29	-1.12	-3.30	0.68	-3.14	-4.68	-2.16	-9.67	9.78	-1.08	-1.79	6.65	-3.94
Benchmark	2017	1.90	3.97	0.12	6.07	1.03	1.41	0.62	3.09	2.06	0.31	2.06	4.48	-	-	-	-	14.24
	2016	-4.96	-0.13	6.78	1.35	0.39	1.80	0.26	2.46	3.69	0.14	0.02	3.85	-1.82	3.70	1.98	3.82	11.96
	2015	-3.00	5.75	-1.58	0.95	0.96	1.29	-1.94	0.28	2.10	-6.03	-2.47	-6.44	8.44	0.30	-1.58	7.04	1.38

Risk

Upside / Downside



Drawdown



Blended Benchmark: 100% SP500

Return Data Source: Inception to October 2014 are representative net, model account returns in US\$ provided by the manager. October 2014 to present are gross, composite returns provided by Canaccord. The information herein has been obtained from sources that Canaccord Genuity Wealth Management believe to be reliable. However, Canaccord Genuity Wealth Management does not guarantee its accuracy or completeness and is not responsible for any errors or omissions. Reported returns and analytics are calculated on a time-weighted basis, are net of fees and transactions costs, and are annualized for periods of longer than 12 months, unless otherwise stated. Past performance is not necessarily indicative of future results. Canaccord Genuity Wealth Management is a division of Canaccord Genuity Corp., Member of the Canadian Investor Protection Fund.